Implementation of the New EDGAR

Office for Grants and Federal Fiscal Compliance Texas Education Agency

April 21, 2015 ESC Region X, Richardson





Agenda

- Introduction
- Written Policies and Procedures
- Comparison of Federal and State Requirements
- ▶ Changes to the Grant Applications
- ▶ Expenditure Reporting





Agenda (continued)

- ▶ New TEA Polices and Procedures
- ► TEA Point of Contact for Selected EDGAR Requirements
- ▶ Next Steps for TEA and Subgrantees
- Closing and Questions



Introduction

Purpose of the Training Brief Overview of new EDGAR TEA Actions to Date Upcoming Deadlines Related to EDGAR Compliance Resources Available



Purpose of the Training

 To provide information to subgrantees that will help them prepare for the implementation of the new Education Department General Administrative Regulations (EDGAR)





Brief Overview of the *New* EDGAR

Why was EDGAR changed?

- ▶ Reduce fraud, waste, and abuse
- Simplicity and consistency
- Increase efficiency
- Strengthen oversight





New EDGAR

Title 34

- ▶ Part 75—Direct Grant Programs
- ▶ Part 76—State-Administered Program
- ▶ Part 77—Definitions
- ▶ Part 81—General Education Provision Act

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New EDGAR (continued)

Title 2

- Part 200—Administrative Rules, Cost Principles and Audit Rules
- ▶ Part 3474—USDE Exceptions and Adopts

Part 200 into EDGAR

▶ Part 3485—Debarment and Suspension

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2 CFR Part 200

- ▶ Subpart A—Acronyms and Definitions
- ▶ Subpart B—General Provisions
- ▶ Subpart C—Pre-Award Requirements
- ▶ Subpart D—Post-Award Requirements
- ▶ Subpart E—Cost Principles
- ▶ Subpart F—Audit Requirements
- ▶ Appendices I-XI





2 CFR Part 200			
"Old" EDGAR	"New" EDGAR after 12/26/14		
OMB Circulars A-89, A-102, A-110	2 CFR Part 200, Subparts B, C, and D		
OMB Circulars A-21, A-87, A-122	2 CFR Part 200, Subpart E		
OMB Circulars A-133, A-50	2 CFR Part 200, Subpart F		
EDGAR Parts 75 to 99	EDGAR Parts 75-79 and 81-99		
EDGAR Parts 74 and 80	Incorporated into EDGAR		
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10	DIVISION OF GRANTS ADMINISTRATION		

The Major Changes in Federal Grants Management

- 1. A Focus on Outcomes
- 2. Performance Metrics
- 3. Risk Assessments
- 4. Financial Management Policies
- 5. Equipment Use



The Major Changes in Federal Grants Management

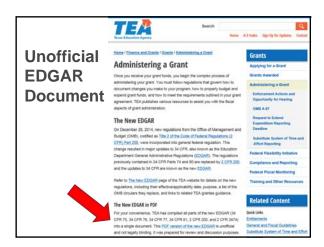
- 6. Micro Purchases
- 7. Corrective Actions
- 8. Family Friendly Policies
- 9. False Claims Certifications
- 10. Audit Thresholds



New EDGAR Effective Date

- ▶ Effective December 26, 2014
- Applies to all *new* federal awards to TEA on or after this date
- ▶ Carryover funds follow current rules





Upcoming EDGAR Training

- ESC Cluster Site Training Sessions
 - March 27, 2015, at ESC 4 (Houston)
 - April 14, 2015, at ESC 17 (Lubbock)
 - April 16, 2015, at ESC 20 (San Antonio)
 - April 21, 2015, at ESC 10 (Richardson)
 - April 22, 2015, at ESC 7 (Kilgore)





Upcoming Deadlines Related to EDGAR Compliance

By designated deadlines

- Submit survey of real property/reporting
- Submit grant applications following new EDGAR regulations

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Upcoming Deadlines Related to EDGAR Compliance

July 1

- Policies
- Procedures
- Internal Control Systems
- ▶ Training staff
- Documentation system





Resources Available

- ▶ USDE EDGAR web page at ed.gov
- ▶ TEA EDGAR web page
- ▶ COFAR at cfo.gov/cofar

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Written Policies and Procedures

The Importance of Policies and Procedures Written Policies and Procedures Required by EDGAR Writing Policies and Procedures



The Importance of Policies and Procedures

- New EDGAR Requirements
- ▶ Internal Control
- Audits and Monitoring
- ▶ See handout #1



Key Written Policies and Procedures Required by EDGAR

- Cash Management Procedures for Payment
- Allowability of Cost
- Conflict of Interest
- Procurement
- ▶ Travel

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Cash Management Procedures for Payment

200.302(b)(6) and 200.305

- Minimize time between drawdown from TEA and disbursement
- ▶ Cash Advance and/or Reimbursement
- Insured, interest-bearing accounts for federal funds

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Cash Management Procedures for Payment — NEW

Reimbursement – may draw down from TEA on the day the payment is mailed, delivered, or electronically delivered

Cash Advance – may draw down from TEA prior to making the payment; cash on hand three days or less



Allowability of Costs Procedures

200.302(b)(7)

 Procedures to include determining allowable costs from the planning process, procurements, time and effort, and expenditure of funds

Conflict of Interest Policy

200.112 Conflict of Interest

- USDE must establish conflict of interest policies
- All subgrantees must establish conflict of interest policies and disclose in writing any potential conflict of interest

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Procurement Procedures

200.319(c) Competition and procurement transactions

- Not restrict competition
- Identify all requirements and factors in evaluating bids/proposals
- Prequalified lists of vendors maintained current and provide open and free competition; don't preclude potential vendors being added



Procurement Policy

- Must include whether grantee is implementing the one-year grace period for implementing the procurement rules in new EDGAR
- Not very different for LEAs

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Travel Policy

200.474(b) Travel Costs

- Define reasonable and allowable costs to be reimbursed
 - Including whether reasonable temporary dependent care beyond regular dependent care is allowable
- Participation of individual is necessary
- Documentation required

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Writing Policies and Procedures

Getting Started

- Gather existing policies and procedures
- Research what is available from other similar organizations
- Determine who needs to be involved



Steps in the Process

- 1. Develop a timeline for the process
- 2. Review existing policies and procedures
- 3. Develop questions
- 4. Schedule interviews with relevant staff
- 5. Gather information on actual practices

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Steps in the Process (continued)

- 6. Draft policies and procedures
- 7. Review internally with appropriate staff
- 8. Revise
- 9. Formally adopt and implement
- 10. Use for staff training
- 11. Monitor implementation of policy/procedure

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Developing a Policies and Procedures Manual

Recommendation

- One manual that addresses all requirements that apply to federal and state grants
- ▶ Has a consistent format
- Is applicable to all federal programs



Areas to Include, minimally

- Organization, Structure and Function
- Grant Application Process
- Financial Management System
- Procurement
- ▶ Inventory/Property Management
- ▶ Time and Effort

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Areas to Include (continued)

- ▶ Record Keeping/Record Retention
- Monitoring
- Audit Resolution
- Programmatic Fiscal Requirements
- Programmatic Requirements
- Other

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Previous Versions of Policies and **Procedures**

- Ensure all polices and procedures have effective dates
- Keep older versions of policies and procedures



Comparison of Federal and State Requirements

Procurement – EDGAR and FASRG Travel – EDGAR and State/Local Policies



Follow most restrictive requirement

- ► The state or LEA may have a more restrictive policy or requirement
- Always follow the more restrictive requirement
 - ...in order to be allowable under Federal awards:
 Be consistent with policies and procedures that apply uniformly to both federally-funded and other activities of the non-Federal entity.
 2 CFR 200.403(c)

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Procurement – EDGAR and FASRG

- Follow EDGAR requirements unless the state procurement rules are more restrictive
- Refer to FASRG for state procurement rules
- ▶ Refer to handout #2



Travel – EDGAR and State/Local Policies

EDGAR

State

Actual costs, per diem, or

Actual costs only

combination



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Changes to the Grant Applications

NOGA Supplement Revised Provisions and Assurances and General and Fiscal Guidelines Application Schedules Flexibility with Accountability



NOGA Supplement

- ▶ Familiar one-page NOGA
- Second page supplement
 - Federal Award Information Number
 - GAN date to state
 - Cumulative amount of total GAN to state
 - Project description of federal program
 - $\,{}^{\circ}$ USDE name as federal awarding agency, TEA as pass-through
 - CFDA Number and Name



NOGA Supplement

- Second page supplement
 - Identify whether a research and development grant award
 - Indirect cost rate of the grantee
 - All program requirements
 - Grantee allows USDE, TEA, and auditors access to records
 - Terms and conditions of closeout process



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Revised Provisions and Assurances and General and Fiscal Guidelines

- Added Definitions
- Updated Citations
- ▶ Revised Sections to Comply with EDGAR



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Application Schedules

NCLB Consolidated Application

 New attachment for consolidating federal, state, and local funds to identify the amounts to be consolidated in the aggregate at the LEA level



Application Schedules

In general

- Deleting Congressional District, CCR CAGE code and expiration
- Budget schedules not require as detailed descriptions of items of cost, especially when not required in EDGAR
- Some changes to program schedules possible

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Certification Statement

Adds references to general provisions and assurances, debarment and suspension certification, lobbying certification requirements, and special provisions and assurances

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Budget Schedules

Delete specific approval for

- Contracted publication and printing costs
- ESC charges related to internal service funds
- ▶ Technology hardware not capitalized
- ▶ Technology software not capitalized
- Indemnification compensation for loss or damage



Budget Schedules

- Deleted supplies and materials for advisory councils (advisory council not allowed unless in statute, i.e., Migrant PAC)
- Deleted subgrants options (not appropriate to most USDE grants)
- Revised travel for students (requires USDE written approval on file with the subgrantee)

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Budget Schedules

- Revised travel for nonemployees (requires USDE written approval on file with the subgrantee)
- Stipends for nonemployees require an explanation
- Deleted actual losses could have been covered by permissible insurance (now unallowable)

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Budget Schedules

Expect to justify, regardless of Ed-Flex

- ▶ Field trips
- Hosting conferences
- Out-of-state travel



Direct Grant Applications

More detailed application schedules may be required for direct grants from USDE, under 34 CFR Part 75



More Flexibility in Application, with more Accountability

- All expenditures must be reasonable, necessary, and allocable to the federal award
- All expenditures must be properly documented
- All assets must be adequately safeguarded and used solely for authorized purposes



200.404 - Reasonable

Consideration must be given to

- Whether cost is a type generally recognized as ordinary and necessary for the operation of the non-Federal entity or the proper and efficient performance of the Federal award
- The restraints or requirements imposed such as
 - · Arms length bargaining (hint: procurement processes);
 - Federal, state and local laws; and
 - Terms of the grant award



200.404 – Reasonable (continued)

Consideration must be given to

- Market prices for comparable goods or services in the geographical area;
- Whether the individuals acted with prudence under the circumstances considering their responsibilities; and
- No significant deviation from established practices and policies

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200.404 – Reasonable (continued)

Practical Questions

- Do I really need this?
- Is the expense targeted to valid programmatic/ administrative need?
- Is this the minimum amount I need to spend to meet my need?
- Do I have the capacity to use what I am purchasing?
- Did I pay a fair rate?
- If I were asked to defend this purchase, would I be able to?

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200.403/404 - Necessary

- Costs must be necessary for the performance of the federal award
- Costs are necessary for the operation or proper and efficient performance of the federal award



200.403/404 – Necessary (continued)

Practical Questions

- Is this identified in the plan?
- Do I have the capacity to use what I am purchasing?
- If I were asked to defend this purchase, would I be able to?
- Would it just be nice to have?

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200.405 - Allocable

- A cost is allocable to a Federal award or cost objective if the goods or services involved are chargeable or assignable in accordance with relative benefits received
 - Incurred specifically for the award;
 - Benefits both award and other work and can be distributed in proportions that may be approximated using reasonable methods; and
 - Necessary to the overall operation of the entity and assignable to the award in accordance with this Par

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200.405 – Allocable (continued)

- Can only charge in proportion to the value received by the program
- ▶ Example: Agency purchases a computer to use 50% on the Federal grant program and 50% on a state program – can only charge half the cost to the federal grant



200.403 – Factors Affecting Allowability

- Be consistent with policies and procedures that apply uniformly to both federally-financed and other activities of the non-Federal entity
- Be accorded consistent treatment
- Can not charge cost as both direct and indirect
- ▶ Be determined in accordance with GAAP
- Not be used to meet cost sharing or matching

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200.403 – Adequately Documented

- Amount of funds under grant
- How the funds are used
- Total cost of the project
- > Share of costs provided by other sources
- Records that show compliance and performance
- Other records to facilitate an effective audit (see 34 CFR 76.730)

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200.303 - Effective Controls

- Controls over and accountability for all funds, property, and assets
- Must adequately safeguard all assets and assure solely used for authorized purpose
- Supplies and computing devices technically not on inventory, but must be safeguarded and tracked



200.303 – Effective Controls (continued)

- Practical questions to identify risks needing stronger controls
 - What could go wrong?
 - How could we fail?
 - What decisions require the most judgment?
 - What activities or functions are the most complex?
 - What activities are regulated?





200.303 – Effective Controls (continued)

- Practical questions to identify risks needing stronger controls
 - On what do we spend the most money?
 - On what information do we rely the most?
 - What assets do we need to protect?
 - · How could someone or something disrupt our operations?
 - Is our IT system vulnerable to cyber attacks?

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Table Discussion

- Using the practical questions to identify areas of risk, identify 3-5 areas of potential risk within an LEA
- ▶ 10 minutes



Expenditure Reporting

Certification Statement Payments



Certification Statement

200.415

- To assure expenditures are proper and in accordance with terms and conditions of grant award
- Authorized official of grantee required to certify the annual and final expenditure reports or vouchers requesting payment
- TEA will require certification on each ER request

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Certification Statement (continued)

"By signing this report, I certify to the best of my knowledge and belief that the report is true, complete, and accurate, and the expenditures, disbursements and cash receipts are for the purposes and objectives set forth in the terms and conditions of the Federal award. (continues)



Certification Statement (continued)

I am aware that any false, fictitious, or fraudulent information, or the omission of any material fact, may subject me to criminal, civil or administrative penalties for fraud, false statements, false claims or otherwise."

(U.S. Code Title 18, Section 1001 and Title 31, Sections 3729–3730 and 3801–3812).

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200.305 - Payment

 For all non federal entities, payments must minimize time elapsing between drawdown from ER and disbursement (not obligation)

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200.305 - Payment (continued)

- Written procedures must describe whether non-federal entity uses
 - Advance Payments (preferred)
 - · Reimbursement



200.305 - Payment (continued)

- Advances must be maintained in insured accounts
- Pass through cannot require separate depository accounts
- Accounts must be interest bearing unless
 - Aggregate federal awards under \$120,000
 - Account not expected to earn more than \$500 per year
 - Bank requires minimum balance so high, that account not feasible
- A foreign government or banking system prohibits interest bearing accounts

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200.305 - Payment (continued)

- Interest amounts up to \$500 may be retained by non federal entity for administrative purposes
 - Previously \$100 for State and local governments
 - Previously \$250 for IHEs and Non-profits.
- Interest earned must be remitted annually to federal HHS Payment Management System

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200.305 - Payment (continued)

- ▶ 30 days to comply with refund due
- If not compliant, an enforcement action to withhold future payments will be implemented (See 200.338)
- Opportunity for hearing with all enforcement actions



New TEA Policies and Procedures

Reporting of Real Property
Professional Services
Documentation for Personnel Expenses
EDGAR Cost Principles
Monitoring of Subgrants



200.329 – Reporting of Real Property

- New focus
- New process applicable primarily to old grants where real property may have been allowed
- Not currently allowable cost
- Survey later this spring
- Annual reporting afterward

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200.459 - Professional Services

- Professional and consultant services are allowable when reasonable and the following factors are considered
 - Nature and scope is relative to the service required
 - The contract is necessary because the nonfederal entity's capability in the area
 - The past pattern of such contact costs
 - The impact of the federal award



200.459 - Professional Services

- Whether the proportion of federal grant work to the other total business is such to influence the entity in incurring the cost
- Whether the service can be performed more economically by direct employment
- Qualifications of the contractor and customary fees charged
- Adequacy of the contract agreement for the service
- Fees must be supported by evidence of services being rendered



Professional Services

- New guidance from TEA for negotiating and signing professional services contracts
- ▶ Refer to handout #3



200.430(i)(1) - Documentation for **Personnel Expenses**

Who must participate?

- Time and effort must be maintained for all employees whose salaries are
 - Paid in whole or in part with federal funds
 - Used to meet a match/cost share requirement
 - NOT contractors



Does This Employee Have to Keep Time and Effort Records?

I don't know	No	Yes		
Ask HR	No T&E Required	Is she/he paid with federal funds?		
		Yes	N	0
		T&E Required	Salary used for match?	
			No	Yes
			No T&E	T&E
			Required	Required

200.430(i)(1) – Documentation for Personnel Expenses

These records MUST

- Be supported by a system of internal controls which provides <u>reasonable</u> <u>assurance</u> charges are accurate, allowable and properly allocated
- ▶ Be incorporated into official records
- Reasonably reflect total activity for which employee is compensated

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200.430(i)(1) – Documentation for Personnel Expenses (continued)

- Encompass all federal and non-federal activities
- Comply with established accounting policies and practices
- Support distribution among specific activities or cost objectives



200.430(i) – Use of Budget Estimates

- Budget estimates alone do not qualify as support for charges to Federal awards
- May be used for interim accounting purposes if
 - Produces reasonable approximations
 - Significant changes to the corresponding work activity are identified in a timely manner
 - Internal controls in place to review after-thefact interim charges based on budget estimates

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200.430(i) – Percentages

 Because practices vary as to the activity constituting a full workload, records may reflect categories of activities expressed as a percentage distribution of total activities

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200.430(i) - Compliance

- For records which meet the standards, the non-federal entity will not be required to provide additional support or documentation for the work performed
 - DOL regulations for Fair Labor Standards Act must still be met (i.e. charges must be supported by records indicating the total number of hours worked each day)



200.430(i) - Noncompliance

- For a non-Federal entity where the records do not meet these standards
 - USDE may require personnel activity reports (PARs), including prescribed certifications or equivalent documentation that support the records as required in this section
- > PARs are not defined in the regulations



200.430(i) - Reconciliation

 All necessary adjustment must be made such that the final amount charged to the Federal award is accurate, allowable, and properly allocated

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200.430(i) – Substitute Systems

- TEA encourages grantees to adopt its "substitute system"
- Three periods to submit management certification to TEA for approval to implement
 - September following fall, spring, and summer
 - December following spring and summer
 - May following summer



200.430(i) - Alternative Proposals

- TEA will consider alternative proposals based on outcomes and milestones for program performance
- These plans may be acceptable as alternatives to the Part 200 standards



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200.430(i) - Blended Funding

- A non-Federal entity may submit performance plans that incorporate funds from multiple Federal awards and account for their combined use based on performance-based metrics, if approved
- Must submit a request for a waiver that includes certain information, including the method of charging costs

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Recommendation for Time and Effort

- The audit compliance supplement expected to be released later this spring or early summer may further define documentation for auditors for time and effort
- Until then, it is recommended the grantee continue its current system of documenting time and effort, as long as it is currently compliant



EDGAR Cost Principles

200.400 Policy Guide

(a) Grantee is responsible for efficient and effective administration through sound management practices

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EDGAR Cost Principles

200.400 Policy Guide

(b) Grantee is responsible for administering federal funds consistent with agreements, program objectives, and terms and conditions of grant award

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EDGAR Cost Principles

200.400 Policy Guide

(c) Grantee is responsible for employing sound organization and management techniques to assure proper and efficient administration



EDGAR Cost Principles

200.400 Policy Guide

(d) Grantee is responsible for its accounting practices being consistent with federal cost principles and provide for adequate documentation to support costs charged to federal funds

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EDGAR Cost Principles

200.400 Policy Guide

(e) Grantee is responsible for applying cost accounting principles on a consistent basis

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EDGAR Cost Principles

200.400 Policy Guide

(g) Grantee may not earn or keep any profit resulting from federal funds; unless explicitly authorized in the terms and conditions of the grant award



200.331 – Monitoring of Subgrants

- ▶ TEA must
- Depending on assessment of risk, monitoring tools may be useful to ensure proper accountability and compliance with program requirements and achievement of performance goals
 - Training and technical assistance on program-related matters
 - · On-site or desk reviews
- Arranging for "agreed-upon procedures" engagemen (200.425)

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200.205 – Awarding Agency Review of Risk Posed By Applicants

- TEA must have in place a framework for evaluating risks before applicant receives funding
 - · Financial stability
 - Quality of financial management system
 - History of performance
 - Audit reports
 - Applicant's ability to effectively implement program

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Discussion Question

Why might excess carryover or lapsed funds indicate a high level of risk?



Discussion Question

Excess carryover or lapsed funds may indicate:

- ▶ Poor planning
- Poor program implementation
- Poor fiscal management
- Poor performance outcomes

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200.207(a) - Specific Conditions

- TEA may impose specific conditions on any federal award
 - · Requiring reimbursement
 - Witholding authority to proceed until evidence of acceptable performance
 - Additional detailed reporting
 - Additional project monitoring
 - Require grantee to obtain technical or management assistance
 - · Establish additional prior approvals

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200.207(b-c) - Specific Conditions

Right to Notice

- Nature of additional requirements
- Reason why imposed
- Nature of the action needed to remove the requirements
- Time for completing actions
- Method for requesting reconsideration
- Specific conditions must be removed once corrected



200.331 – Monitoring of Subgrants

- ▶ TEA must
 - Verify subrecipients have audits as required in Subpart F
 - Consider taking enforcement actions (200.338)



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200.338 – Remedies for Noncompliance

- If noncompliance cannot be remedied with specific conditions, TEA may take one or more of the following actions
 - Temporarily withhold cash payment pending correction
 - Disallow all or part of the cost
 - Wholly or partly suspend or terminate the Federal award (200.339)
 - Initiate suspension or debarment (2 CFR Part 180)
 - $^{\circ}$ Withhold further Federal awards for the program
- Take other remedies that may be legally available



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TEA Point of Contact for Selected EDGAR Requirements



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Process for Requesting Written Prior Approval

- Applies to
 - Conflict of Interest Disclosures
 - Mandatory Disclosures
 - Requests for Sole Source Approval
 - Submission of Grantee Procurement Systems
 - Request for Prior Written Approval
 - Requests for Program Income
 - Disposition of Equipment/Supplies





Conflict of Interest Disclosures

- The Federal awarding agency (USDE) must establish conflict of interest policies for Federal awards
- All non-federal entities must establish conflict of interest policies and disclose in writing any potential conflict of interest to the federal awarding agency in accordance with applicable Federal awarding agency policy

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Mandatory Disclosures

Non-federal entities must disclose in writing, in a timely manner

- All violations of Federal criminal law involving fraud, bribery, or gratuity violations potentially affecting the Federal award
- Failure to make disclosures can result in remedies for noncompliance (200.338)



Request for Sole Source Approval

- The Federal awarding agency or passthrough expressly authorizes noncompetitive proposals in response to a written request from non-Federal entity; or
- After soliciting a number of sources, competition is determined inadequate

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Submission of Grantee Procurement Systems

- The non-federal entity must make available upon request for pre-review, all procurement documents
- TEA may review and determine the grantee's procurement system and procedures meet the required standards
 - The grantee may request pre-review of its procurement system and procedures; or
- The grantee may self-certify it's system

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Request for Prior Written Approval

- Grantee <u>may</u> seek prior written approval for "special or unusual costs"
- May prevent future disallowance or dispute based on "unreasonableness" or "non allocability"



Request for Use of Program Income

- Program income must be deducted from the total allowable costs to determine the net allowable costs
- Must be used for current costs unless authorized otherwise
- Requires approval to add the program income to the grant award

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Request for Disposition of Equipment or Aggregate Supplies

- When no longer needed for (1) the original program or project; (2) other USDE funded projects; (3) other federally funded projects; or
- When no longer useable and needs to be removed from inventory

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Process for Requesting Written Prior Approval

Point of Contact at TEA

Chief Grants Administrator Division of Grants Administration



Process for Requesting Written Prior Approval

Procedure

- Grantee submits request to the Chief Grants Administrator (CGA) in writing
- CGA requests additional information, as applicable
- ▶ CGA meets with applicable TEA staff
- CGA responds to grantee in writing





Process for Requesting Written Prior Approval

- No calling or emailing around agency staff
- Must follow TEA process described above



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Next Steps for TEA and Subgrantees

TEA Plans for Implementation Subgrantee Responsibilities Prior to Submitting 2015-2016 Federal Grants Applications After the Grant is Awarded Financial Reporting



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TEA Plans for Implementation

- Training opportunities
- ▶ Technical assistance and support
- Release of 2015-2016 federal grant applications and supporting materials

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Subgrantee Responsibilities

Prior to Submitting 2015-16 Federal Grant Applications

- New policies and procedures adopted
- ▶ Training for staff
- Planning for implementation of new requirements

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After the Grant is Awarded

- Program implementation
- Performance measures
- Program monitoring
- Audits and the new compliance supplement



Financial Reporting

- Accurate, current, complete disclosure of financial results of each award in accordance with 200.327 and 200.328
- 200.327 Federal awarding agency can only collect OMB approved data elements, no less than annually, no more than quarterly
- 200.328 Non federal entity must submit performance reports at intervals required by federal agency or pass through

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Financial Reporting (continued)

Performance Metrics

- Compare actual accomplishments to objectives (quantify to extent possible)
- Reasons goals were not met if appropriate
- Additional pertinent information
- Significant developments
- Problems, delays, adverse conditions
- Favorable developments

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Contact Information

Division of Grants Administration
Office for Grants and Federal Fiscal Compliance
Texas Education Agency

grants@tea.texas.gov (512) 463-8525 www.tea.texas.gov



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Key 2 CFR Part 200 Policies and Procedures

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1 0	IICICS

- 200.33 Local Capitalization
- 200.112 **New** Conflict of Interest
- 200.113 **New** Mandatory Disclosure
- 200.318 Conflict of Interest re: Procurement
 (c)(1) Procurement re: Exceptions to
 Gratuities and Disciplinary Actions
 (c)(2) *New* Organizational Conflict
 of Interest (primarily nonprofits and
 possibly charter schools)
- 200.430 Professional Service Contracts (h)(8)(iv) Accounting
- 200.431(a) Compensation re: Fringe, Leave, Pension, and Severance Pay
- 200.437(a) Improving working conditions, employer employee relations, employee health and welfare
- 200.474 Travel re: allowable, rates, participation
- 200.510(b)(6) Accounting

Procedures

- 200.302(b)(6) *New* Cash Management:
 Payments
 (b)(7) *New* Allowability of Costs
- 200.313(d) Equipment Management (d)(4) Equipment Maintenance (d)(5) Sales
- 200.318(a) New Procurement
 (c)(2) New Organizational Conflicts
 of Interest, Procurement
- 200.319(c) Procurement: Competition re: identifying the number of reviews and internet searches for procurement transactions
- 200.320(a) New Micro-purchases re:
 reasonable cost and equitable
 distribution
 (b) Small-Purchase
 (d)(3) Technical Evaluations of
 Proposals
- 200.324(c)(2) Self-certifying procurement procedures
- 200.416(a) Centralized service costs
- 200.430(c) Professional Service Contracts
- 200.430(h)(8)(iv) Accounting
- 200.431(d) Compensation: Fringe allocated to federal awards

Comparison of New EDGAR Procurement Standards and TEA Purchasing/Procurement Process in FASRG

The purpose of this document is to provide a preliminary comparison of key procurement standards in the new EDGAR regulations to key provisions of TEA's existing purchasing/procurement process that is addressed in the Financial Accountability System Resource Guide.

This document is an unofficial, non-legal version of the EDGAR and FASRG text, created solely for discussion and training purposes by the Division of Grants Administration. A free online, regularly updated, unofficial, non-legal version of CFR documents are available at www.ecfr.gov. An online copy of FASRG is available at

http://tea.texas.gov/Finance_and_Grants/Financial_Accountability/Financial_Accountability_System_Resource_Guide/.

EDGAR	FASRG	Significant Difference
§200.318 – General procurement standards (a) The non-Federal entity must use its own documented procurement procedures which reflect applicable State, local, and tribal laws and regulations, provided that the procurements conform to applicable Federal law and the standards identified in this part.	3.1.1 Purchasing Policy (pg 3) The school district objective is to purchase the best products, materials, and services at the lowest practical prices within relevant statutes and policies. Procurement policies must, of course, accommodate the school district's unique operating environment and needs. While school district administrators are not authorized to override state law or board policy, they can customize the purchasing function to provide for regulatory compliance while minimizing procedures and related costs. 3.2.1 Purchasing Procedures Manual (pg 8) Overall, a good purchasing manual establishes rules for making school district purchases. It provides guidance to school district employees at the campus and departmental levels in requisitioning purchases and often is used to acquaint vendors and suppliers with the school district's policies and procedures. Internally, the manual helps in training school district personnel in purchasing policy and procedures. Finally, it promotes consistency in purchasing applications throughout the school district. Such a manual can either stand alone or be made a part of a financial and accounting manual.	
§200.318 – General procurement standards (b) Non-Federal entities must maintain oversight to ensure that contractors perform in accordance with the terms, conditions, and specifications of their contracts or purchase orders.	3.1.1 Purchasing Policy (pg 4) Quality assurance and quality control should be reflected in all administrative procedures and extend to areas such as analysis of products provided, review of services and review of vendor performance.	
	3.2.2.5 Vendor Performance Evaluation (pg 19) A system for the evaluation of vendors and their performance is important to support an effective purchasing function.	

§200.318 - General procurement standards

(c)(1) The non-Federal entity must maintain written standards of conduct covering conflicts of interest and governing the actions of its employees engaged in the selection, award and administration of contracts. No employee, officer, or agent may participate in the selection, award, or administration of a contract supported by a Federal award if he or she has a real or apparent conflict of interest. Such a conflict of interest would arise when the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of the parties indicated herein, has a financial or other interest in or a tangible personal benefit from a firm considered for a contract. The officers, employees, and agents of the non-Federal entity may neither solicit nor accept gratuities, favors, or anything of monetary value from contractors or parties to subcontracts. However, non-Federal entities may set standards for situations in which the financial interest is not substantial or the gift is an unsolicited item of nominal value. The standards of conduct must provide for disciplinary actions to be applied for violations of such standards by officers, employees, or agents of the non-Federal entity.

(c)(2) If the non-Federal entity has a parent, affiliate, or subsidiary organization that is not a state, local government, or Indian tribe, the non-Federal entity must also maintain written standards of conduct covering organizational conflicts of interest. Organizational conflicts of interest means that because of relationships with a parent company, affiliate, or subsidiary organization, the non-Federal entity is unable or appears to be unable to be impartial in conducting a procurement action involving a related organization.

3.1.3 Purchasing Ethics (pg 6)

The competitive nature of the public purchasing arena and the expenditure of significant amounts of public funds require that ethical standards be incorporated into the foundation of all purchasing functions. Purchasing personnel and school district staff face the difficult task of developing good vendor relations and encouraging vendor competition while avoiding even the appearance of favoritism or other ethical misconduct.

Ethics relating to conflicts of interest, financial interests in firms conducting business with the school district, kickbacks and gratuities, and improper use of a position or confidential information should be clearly communicated throughout the school district.

Additionally, school district personnel should be made aware of the penalties for violations of purchasing laws and ethics which may include criminal prosecution and loss of employment opportunities.

3.2.2.4 Vendor Gifts and Relations (pgs 14-15)

School district officials and employees cannot accept anything of value from a vendor, such as personal gifts or gratuities, which may be construed to have been given to influence the purchasing process. Although such practices may be legitimate and generally accepted in the private sector, giving and receiving gifts in the public sector may constitute a violation of law.

It is a good practice for a school district to consult with its attorney and/or other legal counsel at TEA or the Attorney General's Office to develop policies regulating the acceptance of vendor gifts. These policies should not only conform to applicable statutes but should also reflect the district's philosophy regarding regulation of the acceptance of the following from existing or prospective vendors:

- Meals
- Trips
- Tickets for entertainment
- Gifts of any value

Another legal consideration is the disclosure of conflict of interest by board members. If a board member or member of their immediate family has a financial interest in a business entity(s), they are required to disclose this relationship through the execution of an affidavit. Board members should abstain from voting on award of

FASRG goes into greater detail regarding conflict of interest/ethics violations

§200.318 – General procurement standards	contracts to businesses in which they or their immediate family members have a financial interest. School districts should also be aware of the disclosure requirements regarding federal conflict of interest regulations which prohibit an employee (and members of the employee's immediate family) who is involved in administering, directing or authorizing federally funded transactions from having a financial interest in a vendor associated with federally funded transactions. 3.3.3.1 Centralized vs. Decentralized Purchasing (pg 47)	FASRG does
(d) The non-Federal entity's procedures must avoid acquisition of unnecessary or duplicative items. Consideration should be given to consolidating or breaking out procurements to obtain a more economical purchase. Where appropriate, an analysis will be made of lease versus purchase alternatives, and any other appropriate analysis to determine the most economical approach	A district should strive to maximize the efficiency of its purchasing function. As recommended by TEA, the purchasing function should be centralized within the district for maximum efficiency to be achieved. Centralized and decentralized purchasing is defined by the Council of State Governments publication, <i>State and Local Governmental Purchasing</i> , as follows: • Centralized purchasing is defined as "a system of purchasing in which authority, responsibility, and control of activities are concentrated in one administrative unit."	not appear to address lease vs. purchase analysis
§200.318 – General procurement standards (e) To foster greater economy and efficiency, and in accordance with efforts to promote cost-effective use of shared services across the Federal Government, the non-Federal entity is encouraged to enter into state and local intergovernmental agreements or inter-entity agreements where appropriate for procurement or use of common or shared goods and services.	 3.2.3.4 Interlocal Contract (pgs 24-25) A district can contract or agree with another local government, including a nonprofit corporation that is created and operated to provide one or more governmental functions and services, or with the state or a state agency, including the Comptroller (formerly the Texas Building and Procurement Commission or General Services Commission) to purchase goods and any services reasonably required for the installation, operation, or maintenance of the goods. The purpose of an interlocal contract may be to study the feasibility of using an interlocal contract to perform a governmental function or service, or to provide a governmental function or service that each party to the contract is authorized to perform individually. Local governments that are parties to an interlocal contract for the performance of a service may, in performing the service, apply the law applicable to a party as agreed by the parties. (Section 791.012, Government Code) 3.5.1 Cooperative Purchasing Benefits (pgs 57-58) Cooperative purchasing agreements are popular because they offer some advantages over individual buying (see Interlocal Contracts). Benefits of cooperative purchasing may be realized by districts of all sizes and can include: Cost savings on products or services. A cooperative purchasing arrangement can increase the buying power of a single district with volume discounts. 	FASRG goes into greater detail regarding the process of interlocal contracts

	 Savings on administrative costs. A cooperative arrangement can reduce administrative costs relating to performing the purchasing function. Cost savings can include major areas such as salaries and benefits, supplies, office equipment and contracted services. A cooperative can result in the elimination of redundant costs which may be associated with individual districts performing their own purchasing functions. Although purchasing cooperatives may charge annual fees for overhead costs, many districts can realize savings on both products and administration. Accessibility to more products and services. A cooperative may provide districts the opportunity to buy a greater variety of products and services. The district chooses what is best for its needs at lower costs. 	
§200.318 – General procurement standards (f) The non-Federal entity is encouraged to use Federal excess and surplus property in lieu of purchasing new equipment and property whenever such use is feasible and reduces project costs.	No reference in FASRG to excess or surplus property.	EDGAR refers to using Federal excess and surplus property
§200.318 – General procurement standards (g) The non-Federal entity is encouraged to use value engineering clauses in contracts for construction projects of sufficient size to offer reasonable opportunities for cost reductions. Value engineering is a systematic and creative analysis of each contract item or task to ensure that its essential function is provided at the overall lower cost.	3.2.3.5 Design/Build Contract (pgs 25-26) Design/build is a method of project delivery in which the district contracts with a single entity to take responsibility for both the design and construction of a project. All design (including construction drawings) is done by a single entity, the design/build contractor. The goal of all procurement methods is to provide the best value to the district. Consequently, design/build should be carefully selected and monitored to ensure that the district receives the highest quality products and services at a fair value.	
§200.318 – General procurement standards (h) The non-Federal entity must award contracts only to responsible contractors possessing the ability to perform successfully under the terms and conditions of a proposed procurement. Consideration will be given to such matters as contractor integrity, compliance with public policy, record of past performance, and financial and technical resources. See also §200.212 Suspension and debarment.	3.2.2.2 Vendor Award Criteria (pgs 10-11) Texas Education Code 44.031 states that in determining contract awards to vendors, the district shall consider: 1) The purchase price 2) The reputation of the vendor and of the vendor's goods and services 3) The quality of the vendor's goods or services 4) The extent to which the goods or services meet the district's needs 5) The vendor's past relationship with the district 6) The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses 7) The total long-term cost to the district to acquire the vendor's goods or services 8) Any other relevant factor specifically listed in the request for bids or proposals. Factors that a school district may consider under this criteria would include:	FASRG requires consideration of all 8 criteria

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Vendor response time	
 Compatibility of goods/products purchased with those 	
already in use in the district	
Purchasing Policy (pgs 3-4)	
The state of the s	
Documentation of price quotations	
	FASRG does
	not appear to
	address time
	and materials
	type contracts
Purchasing Policy (pg 4)	EDGAR refers
ity assurance and quality control should be reflected in all	to Federal vs.
inistrative procedures and extend to areas such as analysis of	non-Federal
ucts provided, review of services and review of vendor	responsibility
ormance.	
Purchasing Ethics (pgs 6-7)	
enditure of significant amounts of public funds require that ethical	
li a est esh a no	Compatibility of goods/products purchased with those already in use in the district Purchasing Policy (pgs 3-4) rate record-keeping and documentation should be a amental element of the procurement process. Precise and matic record-keeping and records management withstands the tant scrutiny of various interest groups including vendors, the ral public, and outside agencies as well as internal groups which he users or customers of the purchasing system. This records agement function should support the school district's overall mation management plan described in the Data Collection and orting module and generally provide for: Both the flow and retention of forms Full documentation of all competitive procurements Procurement procurements Documentation of price quotations Purchasing Policy (pg 4) ty assurance and quality control should be reflected in all nistrative procedures and extend to areas such as analysis of ucts provided, review of services and review of vendor rmance. Purchasing Ethics (pgs 6-7) competitive nature of the public purchasing arena and the

primarily a Federal concern. Violations of law will be referred to the	standards be incorporated into the foundation of all purchasing	
local, state, or Federal authority having proper jurisdiction.	functions.	
	Additionally, school district personnel should be made aware of the penalties for violations of purchasing laws and ethics which may	
	include criminal prosecution and loss of employment opportunities.	
§200.319 – Competition.	3.2.3.1 Competitive Bids (pg 22)	FASRG does
(a) All procurement transactions must be conducted in a manner	Competitive bidding is further defined and the specifications for bid	not appear to
providing full and open competition consistent with the standards of	documents and newspaper advertisements as well as other terms	address
this section. In order to ensure objective contractor performance and	and conditions pertinent to the competitive bid process are found in	situations that
eliminate unfair competitive advantage, contractors that develop or	the Handbook on Purchasing for Texas Public Schools, Junior	restrict
draft specifications, requirements, statements of work, or invitations	Colleges and Community Colleges, which is included in this module	competition
for bids or requests for proposals must be excluded from competing	as Appendix 1.	
for such procurements. Some of the situations considered to be restrictive of competition		
include but are not limited to:		
(1) Placing unreasonable requirements on firms in order for them to		
qualify to do business;		
(2) Requiring unnecessary experience and excessive bonding;		
(3) Noncompetitive pricing practices between firms or between		
affiliated companies;		
(4) Noncompetitive contracts to consultants that are on retainer		
contracts; (5) Organizational conflicts of interest;		
(6) Specifying only a "brand name" product instead of allowing "an		
equal" product to be offered and describing the performance or other		
relevant requirements of the procurement; and		
(7) Any arbitrary action in the procurement process		
§200.319 – Competition.	Handbook (pg 215)	FASRG does
(b) The non-Federal entity must conduct procurements in a manner	If engineering or architectural services are required, they are to be	not appear to
that prohibits the use of statutorily or administratively imposed state,	selected on the basis of demonstrated competence and qualifications	address
local, or tribal geographical preferences in the evaluation of bids or	as provided by Section 2254.004, Government Code.	geographical
proposals, except in those cases where applicable Federal statutes expressly mandate or encourage geographic preference. Nothing in		preferences or state licensing
this section preempts state licensing laws. When contracting for		laws
architectural and engineering (A/E) services, geographic location may		laws
be a selection criterion provided its application leaves an appropriate		
number of qualified firms, given the nature and size of the project, to		
compete for the contract.		
§200.319 – Competition.	3.2.3.1 Competitive Bids (pg 21)	EDGAR outlines
(c) The non-Federal entity must have written procedures for	The advertisement for bids, description in the request for bids of	specific
procurement transactions. These procedures must ensure that all	item(s), work and/or services and specific terms and conditions must	procedures
solicitations:	be done in a manner that stimulates competition and obtains the lowest practical price.	
	I iowest practical price.	

(1) Incorporate a clear and accurate description of the technical requirements for the material, product, or service to be procured. Such description must not, in competitive procurements, contain features which unduly restrict competition. The description may include a statement of the qualitative nature of the material, product or service to be procured and, when necessary, must set forth those minimum essential characteristics and standards to which it must conform if it is to satisfy its intended use. Detailed product specifications should be avoided if at all possible. When it is impractical or uneconomical to make a clear and accurate description of the technical requirements, a "brand name or equivalent" description may be used as a means to define the performance or other salient requirements of procurement. The specific features of the named brand which must be met by offers must be clearly stated; and §200.319 – Competition. (2) Identify all requirements which the offerors must fulfill and all other factors to be used in evaluating bids or proposals. (d) The non-Federal entity must ensure that all prequalified lists of persons, firms, or products which are used in acquiring goods and services are current and include enough qualified sources to ensure maximum open and free competition. Also, the non-Federal entity must not preclude potential bidders from qualifying during the solicitation period. [78 FR 78608, Dec. 26, 2013, as amended at 79 FR 75885, Dec. 19,	3.2.2.1 Vendor List (pg 10) The school district should compile an approved vendor list. This list includes the names and addresses of various vendors and the products and services they offer. Vendors are encouraged to submit their names for inclusion on the list and are asked to complete an application form. Soliciting and including as many vendors as possible results in a complete and functional list of vendors with whom the school district conducts business. The purchasing department maintains the vendor list, analyzing and updating it on a periodic basis. It is distributed to campuses and	FASRG does not appear to address adding bidders to the list during the solicitation period
2014]	departments within the school district so that school district employees are aware of the approved vendors.	
§200.320 – Methods of procurement to be followed. The non-Federal entity must use one of the following methods of procurement. (a) Procurement by micro-purchases. Procurement by micro-purchase is the acquisition of supplies or services, the aggregate dollar amount of which does not exceed the micro-purchase threshold.	3.2.3.7 Price Quotes (pg 27) To obtain the most competitive price, a district at its option may obtain price quotes for items costing less than \$50,000. The district's purchasing procedures should clearly define the lower figure for which quotes are required and obtain and retain written verification of the prices quoted. Unlike the mandatory competitive procurement	EDGAR micro- purchases thresholds are \$3,000. FASRG allows district policy to define
(§200.67 Micro-purchase). To the extent practicable, the non-Federal entity must distribute micro-purchases equitably among qualified suppliers. Micro-purchases may be awarded without soliciting competitive quotations if the non-Federal entity considers the price to be reasonable.	described for purchases over \$50,000, if an item costs less than \$50,000, a district may utilize price quotations to stimulate competition and to attempt to receive the most favorable pricing.	a threshold below \$50,000.

be reasonable.

§200.320 - Methods of procurement to be followed.

(b) Procurement by **small purchase** procedures. Small purchase procedures are those relatively simple and informal procurement methods for securing services, supplies, or other property that do not cost more than the Simplified Acquisition Threshold. If small purchase procedures are used, price or rate quotations must be obtained from an adequate number of qualified sources.

§200.320 - Methods of procurement to be followed.

- (c) Procurement by **sealed bids** (formal advertising). Bids are publicly solicited and a firm fixed price contract (lump sum or unit price) is awarded to the responsible bidder whose bid, conforming with all the material terms and conditions of the invitation for bids, is the lowest in price. The sealed bid method is the preferred method for procuring construction, if the conditions in paragraph (c)(1) of this section apply.
- (1) In order for sealed bidding to be feasible, the following conditions should be present:
- (i) A complete, adequate, and realistic specification or purchase description is available:
- (ii) Two or more responsible bidders are willing and able to compete effectively for the business; and
- (iii) The procurement lends itself to a firm fixed price contract and the selection of the successful bidder can be made principally on the basis of price.
- (2) If sealed bids are used, the following requirements apply:
- (i) Bids must be solicited from an adequate number of known suppliers, providing them sufficient response time prior to the date set for opening the bids, for state, local, and tribal governments, the invitation for bids must be publically advertised;
- (ii) The invitation for bids, which will include any specifications and pertinent attachments, must define the items or services in order for the bidder to properly respond;
- (iii) All bids will be opened at the time and place prescribed in the invitation for bids, and for local and tribal governments, the bids must be opened publicly:
- (iv) A firm fixed price contract award will be made in writing to the lowest responsive and responsible bidder. Where specified in bidding documents, factors such as discounts, transportation cost, and life cycle costs must be considered in determining which bid is lowest. Payment discounts will only be used to determine the low bid when

3.2.3.7 Price Quotes (pg 27)

To obtain the most competitive price, a district at its option *may* obtain price quotes for items costing less than \$50,000. The district's purchasing procedures should clearly define the lower figure for which quotes are required and obtain and retain written verification of the prices quoted. Unlike the mandatory competitive procurement described for purchases over \$50,000, if an item costs less than \$50,000, a district may utilize price quotations to stimulate competition and to attempt to receive the most favorable pricing.

3.2.3.1 Competitive Bids (pgs 20-22)

Competitive bidding is a formal process that may also be referred to as competitive sealed bidding, sealed bidding or formal bidding. It is an option available to school districts for the procurement of goods and services. The purpose of competitive bidding is to stimulate competition and obtain the lowest practical price for the work, service and/or item(s) needed. The competitive bidding process requires that bids be evaluated and awards made based solely upon bid specifications, terms and conditions contained in the request for bids document, and according to the bid prices offered by vendors and pertinent factors that may affect contract performance. State law requires that the purchase, lease or lease-purchase of a school bus must be competitively bid when the contract is valued at \$20,000 or more (Texas Education Code §44.031(I)). HB 2411 passed by the 80th Legislature allows for competitive sealed proposals as an alternate procurement method to competitive bidding for bank depository services.

The advertisement for bids, description in the request for bids of item(s), work and/or services and specific terms and conditions must be done in a manner that stimulates competition and obtains the lowest practical price. A request for bids contains the following elements:

- Purchase description or specifications covering the item(s) to be obtained
- Work and/or services needed
- Terms and conditions for the proposed bid contract
- Time and place for opening bids and other provisions
 The bid process itself should be structured and incorporated into school district purchasing procedures. This process should involve:
- Development of clear specifications
- Advertising for competitive bids
- Responding to vendor questions
- Procedures for opening and tabulating the bids
- Analysis of the bids to ensure compliance with requirements

FASRG mandates competitive procurement for purchases over \$50,000

FASRG is more specific

prior experience indicates that such discounts are usually taken advantage of; and

- (v) Any or all bids may be rejected if there is a sound documented reason.
- Recommending the vendor(s) for bid award
- Award of the bid by the board

Competitive bidding is further defined and the specifications for bid documents and newspaper advertisements as well as other terms and conditions pertinent to the competitive bid process are found in the *Handbook on Purchasing for Texas Public Schools, Junior Colleges and Community Colleges*, which is included in this module as Appendix 1.

Because competitive bidding is one of the most complicated areas of purchasing, a separate section of this module is devoted to this purchasing method.

§200.320 – Methods of procurement to be followed.

- (d) Procurement by **competitive proposals**. The technique of competitive proposals is normally conducted with more than one source submitting an offer, and either a fixed price or costreimbursement type contract is awarded. It is generally used when conditions are not appropriate for the use of sealed bids. If this method is used, the following requirements apply:
- (1) Requests for proposals must be publicized and identify all evaluation factors and their relative importance. Any response to publicized requests for proposals must be considered to the maximum extent practical:
- (2) Proposals must be solicited from an adequate number of qualified sources:
- (3) The non-Federal entity must have a written method for conducting technical evaluations of the proposals received and for selecting recipients;
- (4) Contracts must be awarded to the responsible firm whose proposal is most advantageous to the program, with price and other factors considered; and
- (5) The non-Federal entity may use competitive proposal procedures for qualifications-based procurement of architectural/engineering (A/E) professional services whereby competitors' qualifications are evaluated and the most qualified competitor is selected, subject to negotiation of fair and reasonable compensation. The method, where price is not used as a selection factor, can only be used in procurement of A/E professional services. It cannot be used to purchase other types of services though A/E firms are a potential source to perform the proposed effort.

3.2.3.2 Competitive Sealed Proposals/Request for Proposals (pg 22)

The competitive sealed proposal process is an alternative to competitive bidding. The terms and conditions of competitive sealed proposals are identical to those for competitive bidding except that an important difference between competitive sealed proposals and competitive sealed bidding relates to the finality of initial offers. Changes in the price of goods and services are not negotiable in the competitive bidding process. Competitive proposal procedures are recommended where other procurement procedures are not required according to state or federal rules, laws or regulations, in order to stimulate competitive prices for services.

3.4 Competitive Bidding (pgs 54-55)

All districts must establish a competitive procurement process that complies with statutory requirements.

Knowledge of laws and regulations is an important foundation. Certain processes, however, are essential if competitive bidding is to work effectively in a district:

• Requirements Planning. A district plans for major purchases to be made during the next twelve months identifying the products or services and when they are needed. The award of bids is scheduled to ensure timely delivery so that operations are not interrupted. From that schedule, a mechanism for coordinating bidding of like or similar items on a district-wide basis is developed. As an example, the requirements planning process identifies the number of copiers to be purchased district-wide, plans for bids to be awarded and delivery made prior to the start of the school year. Requirements planning also enables the district's purchasing official to analyze and plan their workloads.

FASRG is more specific

§200.320 - Methods of procurement to be followed.

- (f) Procurement by **noncompetitive proposals**. Procurement by noncompetitive proposals is procurement through solicitation of a proposal from only one source and may be used only when one or more of the following circumstances apply:
- (1) The item is available only from a single source;
- (2) The public exigency or emergency for the requirement will not permit a delay resulting from competitive solicitation;
- (3) The Federal awarding agency or pass-through entity expressly authorizes noncompetitive proposals in response to a written request from the non-Federal entity; or
- (4) After solicitation of a number of sources, competition is determined inadequate.
- [78 FR 78608, Dec. 26, 2013, as amended at 79 FR 75885, Dec. 19, 2014

- Activities and Responsibilities for Bid Specifications and Bid Award. This process structures the total bid package which includes developing and reviewing specifications, incorporating these specifications into a standard bid form, determining objective bid award criteria, advertising the bid, responding to vendor questions, tabulating/analyzing bid responses, and recommending a vendor for bid award. Establishing time frames and delineating responsibility for each activity is crucial. In accordance with the Texas Education Code, Section 44.035, the district must publish in the request for bids, proposals, or qualifications for construction services the criteria that will be used to evaluate the offerors and relative weights given to the criteria.
- Development of an Approved Vendor List. The identification and qualification of vendors for specific products can facilitate the bid process in two ways. First, the district can identify vendors who are interested in doing business with the district and their products and services. Second, the district can monitor the vendor's responses to bids and performance when they are awarded a bid.

3.2.3.6 Sole Source (pgs 26-27)

Selected purchases may be exempt from competitive procurement if they meet established criteria for a **sole source** purchase (the item is only available from one source):

- Identification and confirmation that competition in providing the item or product to be purchased is precluded by the existence of a patent, copyright, secret process or monopoly;
- A film, manuscript, or book;
- A utility service, including electricity, gas, or water; and
- A captive replacement part or component for equipment.

Sole source does not apply to mainframe data-processing equipment and peripheral attachments with a single item purchase price in excess of \$15,000.

It is incumbent upon the district to obtain and retain documentation from the vendor which clearly delineates the reasons which qualify the purchase to be made on a sole source basis.

Handbook (pg 126)

98. How does one document that an item is sole source? As new products are developed, it is possible that a product may be available from a sole source. To document that this is the case, some districts require a letter to confirm these circumstances from the vendor or manufacturer of the product. A statement could be attached to the

FASRG is more detailed in the circumstance of sole source and emergency purchases

requisition that indicates a sufficient number of vendors have been contacted to determine that only one practical source of supply exists or provides the reasons only one source exists. 3.2.5.7 Emergency Purchases (pg 34-35, Entire Section) Two types of emergency purchases are made in districts. One type results from an eminent threat to the health, safety, or welfare of students. Such purchases must comply with state law and may be made only after a formal board action declaring an emergency and authorizing the purchase. An example of an emergency purchase of this type is the authorization to repair a school after a fire or a natural disaster. Emergency purchases exceeding the dollar amount triggering competitive procurement requirements shall be made in conformance with subsection (h) Section 44.031 Texas Education Code. The second type of emergency purchase usually is defined by local policy to provide for the acquisition of goods or services to meet an immediate need such as purchases to repair damage to a facility which may imperil students or the security of the facility. For example, if windows are broken at a school by vandals, an immediate need exists to not only secure the building, but also to protect the contents from damage by the elements. This type of emergency purchase is normally utilized after regular business hours or on weekends and holidays. After purchases of this type are made, a purchase order should be issued after the fact on the next business day. Care should be taken that emergency purchases do not result from improper planning rather than from a true emergency. It is important that the district attempts to eliminate emergency purchases for nonemergency situations as much as possible and requires that all emergency purchases be fully justified. §200.321- Contracting with small and minority businesses, EDGAR is more 3.2.2.2 Vendor Award Criteria (pgs 10-11) Texas Education Code 44.031 states that in determining contract women's business enterprises, and labor surplus area firms. specific in its (a) The non-Federal entity must take all necessary affirmative steps awards to vendors, the district shall consider: requirements to assure that minority businesses, women's business enterprises, 6) The impact on the ability of the district to comply with laws and regarding and labor surplus area firms are used when possible. underutilized rules relating to historically underutilized businesses (b) Affirmative steps must include: businesses (1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists; (2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources:

(3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises; (4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises; (5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce; and (6) Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs (1) through (5) of this section. §200.323 Contract cost and price. (a) The non-Federal entity must perform a cost or price analysis in connection with every procurement action in excess of the Simplified Acquisition Threshold including contract modifications. The method and degree of analysis is dependent on the facts surrounding the particular procurement situation, but as a starting point, the non-Federal entity must make independent estimates before receiving bids or proposals. (b) The non-Federal entity must negotiate profit as a separate element of the price for each contract in which there is no price competition and in all cases where cost analysis is performed. To establish a fair and reasonable profit, consideration must be given to the complexity of the work to be performed, the risk borne by the contractor, the contractor's investment, the amount of subcontracting, the quality of its record of past performance, and industry profit rates in the surrounding geographical area for similar work. (c) Costs or prices based on estimated costs for contracts under the Federal award are allowable only to the extent that costs incurred or cost estimates included in negotiated prices would be allowable for the non-Federal entity under Subpart E—Cost Principles of this part. The non-Federal entity under Subpart E—Cost Principles of this part. The n		FASRG does not appear to address cost and price analysis
§200.324 Federal awarding agency or pass-through entity review. (a) The non-Federal entity must make available, upon request of the Federal awarding agency or pass-through entity, technical specifications on proposed procurements where the Federal awarding agency or pass-through entity believes such review is needed to ensure that the item or service specified is the one being	3.1 Purchasing Overview (pg 2) The consistent oversight by interest groups. School district purchasing is scrutinized by diverse groups including those from the public, the media, state and federal agencies, and auditors. Strict adherence to established guidelines and consistency in record keeping, documentation, and execution of procedures assists the school district in withstanding this scrutiny.	EDGAR is more specific

proposed for acquisition. This review generally will take place prior to the time the specification is incorporated into a solicitation document. However, if the non-Federal entity desires to have the review accomplished after a solicitation has been developed, the Federal awarding agency or pass-through entity may still review the specifications, with such review usually limited to the technical aspects of the proposed purchase.

- (b) The non-Federal entity must make available upon request, for the Federal awarding agency or pass-through entity pre-procurement review, procurement documents, such as requests for proposals or invitations for bids, or independent cost estimates, when:
- (1) The non-Federal entity's procurement procedures or operation fails to comply with the procurement standards in this part;
- (2) The procurement is expected to exceed the Simplified Acquisition Threshold and is to be awarded without competition or only one bid or offer is received in response to a solicitation;
- (3) The procurement, which is expected to exceed the Simplified Acquisition Threshold, specifies a "brand name" product;
- (4) The proposed contract is more than the Simplified Acquisition Threshold and is to be awarded to other than the apparent low bidder under a sealed bid procurement; or
- (5) A proposed contract modification changes the scope of a contract or increases the contract amount by more than the Simplified Acquisition Threshold.
- (c) The non-Federal entity is exempt from the pre-procurement review in paragraph (b) of this section if the Federal awarding agency or pass-through entity determines that its procurement systems comply with the standards of this part.
- (1) The non-Federal entity may request that its procurement system be reviewed by the Federal awarding agency or pass-through entity to determine whether its system meets these standards in order for its system to be certified. Generally, these reviews must occur where there is continuous high-dollar funding, and third party contracts are awarded on a regular basis;
- (2) The non-Federal entity may self-certify its procurement system. Such self-certification must not limit the Federal awarding agency's right to survey the system. Under a self-certification procedure, the Federal awarding agency may rely on written assurances from the non-Federal entity that it is complying with these standards. The non-Federal entity must cite specific policies, procedures, regulations, or standards as being in compliance with these requirements and have its system available for review.

§200.325 Bonding requirements. For construction or facility improvement contracts or subcontracts exceeding the Simplified Acquisition Threshold, the Federal awarding agency or pass-through entity may accept the bonding policy and requirements of the non-Federal entity provided that the Federal awarding agency or pass-through entity has made a determination that the Federal interest is adequately protected. If such a determination has not been made, the minimum requirements must be as follows: (a) A bid guarantee from each bidder equivalent to five percent of the bid price. The "bid guarantee" must consist of a firm commitment such as a bid bond, certified check, or other negotiable instrument accompanying a bid as assurance that the bidder will, upon acceptance of the bid, execute such contractual documents as may be required within the time specified. (b) A performance bond on the part of the contractor for 100 percent of the contract price. A "performance bond" is one executed in connection with a contract to secure fulfillment of all the contractor's obligations under such contract. (c) A payment bond on the part of the contractor for 100 percent of the contract price. A "payment bond" is one executed in connection with a contract to assure payment as required by law of all persons supplying labor and material in the execution of the work provided for in the contract.	Handbook (pg 143) 17. At what threshold must districts require payment and performance bonds? Payment bonds are required on construction projects costing \$25,000 or more. Performance bonds are required on construction projects costing \$100,000 or more. Payment and performance bonds are required on an energy savings performance contract. (TEC 44.901) However, districts are not prohibited from requiring payment and performance bonds for projects costing below these threshold amounts. Construction contracts over \$100,000 must have bonding from surety companies which are Treasury listed. Payment and performance bonds are to be returned to the unsuccessful vendors as soon as possible after the contract award.	EDGAR outlines bonding requirements.
§200.326 Contract provisions. The non-Federal entity's contracts must contain the applicable provisions described in Appendix II to Part 200—Contract Provisions for non-Federal Entity Contracts Under Federal Awards.	Purchasing Module, Update 14	EDGAR Appendix II appears to be more specific than Module Update 14

Guidance and Best Practices

The Texas Education Agency requires all professional services contracts be effective only during the period of availability of the funds identified in the Notice of Grant Award (NOGA). However, subgrantees may negotiate contracts prior to the effective date of the contract.

This guidance is provided solely to assist the subgrantee in identifying key issues to consider regarding allowable uses of funds as it relates to professional services contracts. This guidance does not replace the advice of a subgrantee's legal counsel. Implementing best practices outlined below will assist subgrantees in avoiding potential audit/monitoring findings. For specific clarifications, subgrantees should contact their legal counsel.

- 1. A letter of intent to contract with a third party may be signed prior to the issuance of a NOGA.
 - a. The letter of intent should contain a provision that the future contract is contingent upon receipt of the specific NOGA.
 - b. Execute the contract *after* the NOGA is issued.
- 2. The contract should contain the following provisions:
 - a. The contract is only effective upon receipt by the subgrantee of the NOGA from the awarding agency.
 - b. The contract period is aligned to the grant period of availability as stated on the NOGA from the awarding agency (period of availability).
 - c. All services will be completed during the effective dates of the contract.
 - d. All services will be invoiced monthly after services are received (rather than paid lump sum at the beginning of the period of availability before services are rendered) and paid upon verification of receipt of services.
 - e. The regulations for procurement in 2 CFR §§200.318-323 are followed in issuing the contract.
 - f. All professional services provided under the contract will follow the provisions of 2 CFR 200.459 Professional service costs.
 - g. The contract identifies the funding sources that will be charged for the services provided, including the specific amount and/or percentage of the total contract amount to be charged to each funding source.
 - h. The contract identifies and lists only reasonable, necessary, and allocable services to be provided during the period of availability of the funding sources listed in the contract.
 - i. The administrative costs charged to the grant in the contract must comply with any limitations for administrative costs for funding sources (if applicable).
 - j. The contract specifies that the invoice provided by the contractor will include the list of services provided, dates of services, and location(s) where services were provided during the billing period.